



Estate Planning

Anyone who:



Has minor children or other dependents (such as aging parents)



Wants to leave a legacy by passing assets to heirs, charity, schools, etc.



Owens all or part of a business



Wants end-of-life decisions and other critical decisions carried out as they wish



Wants to maximize assets that go to loved ones rather than tax collector



Wants to minimize hassles loved ones face in case of incapacitation or death



Who Should

Create a Will

Why Don't People



95% say they don't have enough financial "know-how"



48% of people say the topic is too depressing to think about



18% think it's not necessary



16% say its too complicated to deal with right now



14% say it's too expensive



13% believe spouse/children will automatically receive their assets



6% say it's too time consuming

Sources:

A shocking statistical look at estate planning [infographic]. (n.d.). Retrieved May 18, 2017, from <http://thevirtualattorney.com/blog/shocking-statistical-look-estate-planning-infographic>